# **Alternative Investment Trust ("AIT")**

March 2012

**Laxey Partners Ltd** 

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LAXEY PARTNERS LTD

# **Overview**

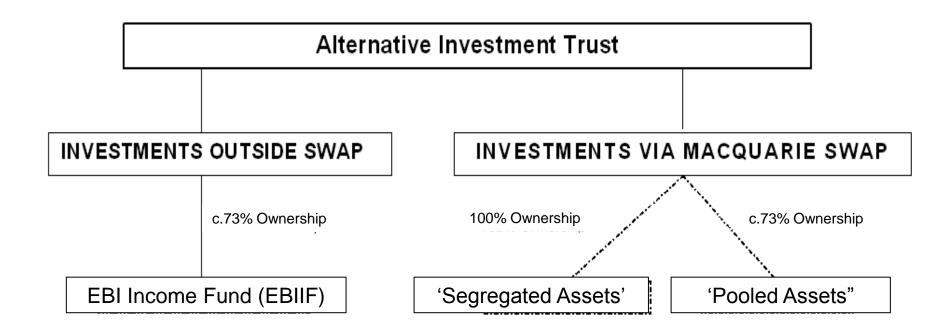
AIT Facts				
(as at 31 December 2011)				
Gross Assets:	AUD 109m	Leverage Ratio (GA/NA):	1.01	
Net Assets:	AUD 108m	Debt Remaining:	USD 0m	
Market Cap:	AUD 83m	% of GA in 'Side Pockets':	30.00%	
Units in Issue:	131m	% of GA in Cash*:	26.10%	
NTA/unit:	AUD 0.8265			
Capital Returned per unit:				
Total 2011 Return:	AUD 0.53	Total Return since Feb 2009:	AUD 1.15	
Post Balance Sheet Return**:	AUD 0.15			

<sup>\*</sup>This includes the AUD 19.6m for the January 2012 distribution.

Source: company report and account

<sup>\*\*</sup> paid on 20th Jan 2012

#### **AIT Structure**



Note: AIT owns c.73% of the "Pooled Assets", the rest is owned by Everest Alternative Investment Trust - "EAIT". EBIIF is c.73% owned by AIT, c.27% by EAIT Direct Investment Fund, a sister entity to "EAIT".

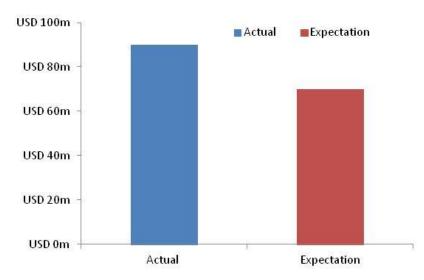
#### **AIT Mandate**

- AIT was Everest, Babcock & Brown Alternative Investment Trust ("EBB AIT")
  until the reorganization in Jan 2009. AIT is pursuing an orderly wind up under
  investment manager, Laxey Partners (UK) Ltd ("Laxey").
- The majority of AIT's investments are held via an unleveraged swap with Macquarie Bank Ltd.
- Debt within the Swap fully paid off by Aug 2010 leaving any cash realised from assets held within it to be used for distributions back to unit holders.
- Total distributions of AUD 150 m or AUD 1.15 per unit representing c.112% of AIT's market value as at Jan 2009.
- A further distribution is anticipated for Q2 2012.

## **AIT Liquidity Expectation Versus Actual in 2011**

- Redemption proceeds exceeded our expectations by almost 30% (2010: c.25%).
- This is because some of the managers, of AIT's underlying funds, in particular Drawbridge and EBIIF, were able to offer investors liquidity ahead of expectations and AIT took advantage of these opportunities to expedite the return of cash.
- Some side pocket investments with no liquidity profile offered investors an exit.

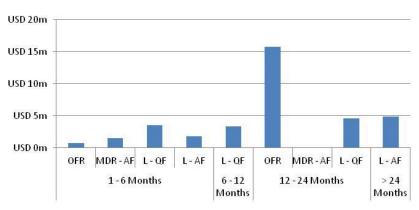
#### **AIT Liquidity Expectation Versus Actual in 2011**



### **AIT Liquidity Expectation**

- Side pockets account for c.30% of the gross assets of AIT (as at 31/12/11)\*.
- Following the next distribution in Q2 2012, The manager expects to amass a further cash balance by December 2012 ahead of a significant redemption in early 2013.
- The accompanying graph does not take into account the possibility of early release of proceeds.

#### **Fund Liquidity by Redemption Type**



MDR - AF: Multi date redemption - Annual flow;

MDR - QF: Multi date redemption - Quarterly flow;

OFR: Once-off full redemption;

L - AF: Liquidating Fund - Ad hoc;

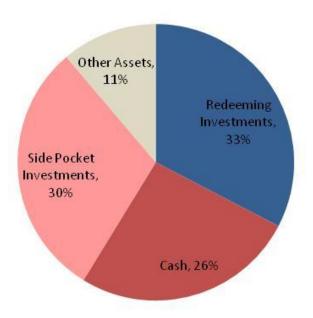
L - QF: Liquidating Fund - Quarterly flow;

The above chart does not include side pockets and it uses the best information available to Laxey, but given the nature of fund redemptions, the liquidity profiles may be subject to change;

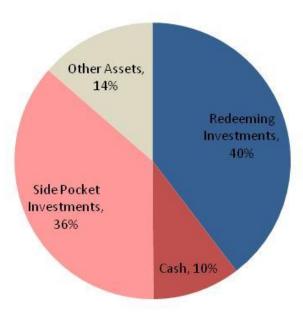
<sup>\*</sup>If the AUD 19.6m January 2012 distribution is excluded, that number rises to 36%.

# **Portfolio Breakdown by Gross Assets**

Breakdown by Gross Assets at 31 Dec 2011



# Breakdown by Gross Assets adjusted for ROC Post 31 Dec 2011



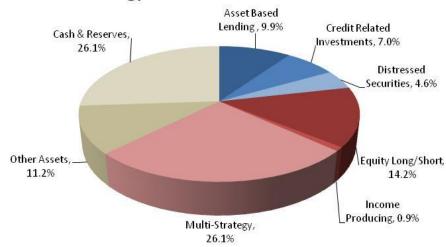
## **AIT Strategy Exposure**

 At 31<sup>st</sup> Dec 2011, cash accounted for 26.1% of the portfolio.

 Post the Return of Capital in Jan 2012, cash reduced to c.10% of total gross assets.

 Most of the cash left in the portfolio is in AUD.

#### AIT Strategy Allocation at 31 December 2011



## **AIT Top Ten Holdings**

 The majority of AIT's assets and liabilities are USD denominated, representing 77.7% of total net assets as at 31<sup>st</sup> Dec 2011.

 EBI Income Fund ("EBIIF") is AIT's only investment held outside the Swap facility.

 Only two investments report in AUD, Everest Absolute Return Fund and EBIIF.

#### Top Ten Holdings as at 31 Dec 2011

FUND NAME	STRATEGY	% OF GROSS ASSETS
I OND NAME	STRATEGI	ASSETS
ESL Investments	Equity Long/Short	14.13%
Drawbridge Special Opportunities	Asset Based Lending	9.87%
TPG-Axon Partners Offshore Ltd	Multi-Strategy	5.69%
Eton Park Overseas Fund Ltd	Multi-Strategy	4.27%
Everest Absolute Return Fund	Multi-Strategy	3.70%
GSO Special Situations Overseas	Credit Related Investments	2.99%
Och-Ziff Global Special Investments	Multi-Strategy	2.69%
Cerberus International Ltd	Distressed Securities	2.60%
Marathon Special Opportunity Fund	Credit Related Investments	2.29%
Perry Partners International	Multi-Strategy	2.19%
TOTAL		50.42%

<sup>\*</sup>All measured in local currency adjusted for redemptions.

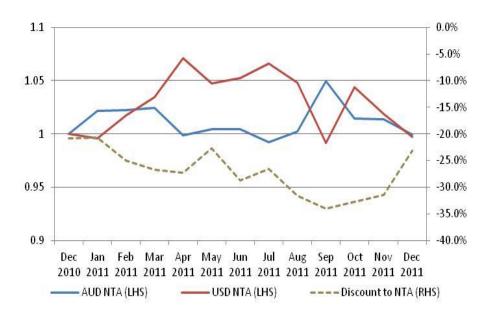
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#### **AIT NTA and Discount Performance**

- AIT is exposed to foreign exchange risk as there is no currency hedge under the revised Swap Agreement and terms of the wind up.
- For the year under review, AIT's NTA performance was flat after adjusting for the two returns of capital during the year.
- During 2011, the AUD fell slightly against the USD by 0.23%, although there was considerable fluctuation over the period.
- AIT's share price to NTA discount closed the year at c.23%.

#### **NTA and Discount Performance**

(Dec 2010 to Dec 2011)



Note: NTA is rebased to 1 at 31 Dec 2010

## **Significant Portfolio Developments**

- Many of AIT's underlying funds have been able to return capital to AIT earlier than forecast.
- During 2011, AIT received a distribution of c.AUD 1m from Everest Absolute Return Fund. A further return of c.AUD 1.7m is expected for Q1 2012.
- GSO Special Situations returned USD 2.6m to AIT in 2011, Laxey expects a significant portion of the remaining interests will redeem in 2012.
- Marathon returned total of USD 6.8m in 2011 and AIT is now solely exposed to side pocket positions.
- In Nov, AIT took advantage of an opportunity to part redeem some of its Drawbridge holdings. This brought in approximately USD 16m with cash received by AIT between late Dec and early Feb.

## **Significant Portfolio Developments**

- EBI Income Fund (EBIIF) Following the successful negotiation with Euroports, EBIIF agreed to an early redemption of its Euroports mezzanine debt position at a 5% discount to its carrying value (NPV) or a 20% discount to its face value.
- The deal allowed for a full exit of a position that was not expected to pay out any cash until its maturity in 2016.
- Laxey worked with One Investment Group (RE of EBIIF) to negotiate the early redemption of the mezzanine debt almost 5 years ahead of maturity. The small discount to NPV was considered preferable to the unfavourable subordinated debt terms attached to the position in worsening economic conditions.
- EBIIF was able to return the large portion of its NAV to shareholders. The position now accounts for 0.9% of GA compared to 8.5% a year ago.
- Please refer to the AIT 2011 annual report for further details on AIT's top holding developments.

# **Highlights and Outlook**

 When Laxey was appointed as the Investment Manager of AIT (23<sup>rd</sup> Feb, 2009), the stock was trading around AUD0.90 per unit.

To date a total of AUD1.15 per unit has been distributed to unit holders.

A further distribution is anticipated for the second quarter of 2012.

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