

Columbus Investment Services Ltd
as responsible entity for Alternative Investment Trust
ARSN 112 129 218 ASX Code: AIQ (AIQ or AIT)

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13 November 2020

AIQ NTA Fact Sheet October 2020

Please find attached the AIQ NTA Fact Sheet for October 2020

Authorised for release by Columbus Investment Services Limited ACN 095 162 931 AFSL 221183 (**Responsible Entity**), the responsibility entity of the Alternative Investment Trust, and Warana Capital Pty Limited ACN 611 063 579 AFSL 493579, the investment manager of AIQ.

For additional information on AIQ, including the latest fact sheet, please refer to www.thealternativeinvestmenttrust.com

For any enquiries please contact the Responsible Entity on 02 8277 0000.



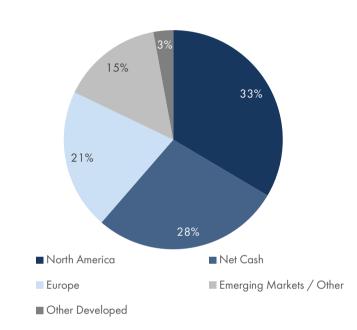
Fact Sheet as at 31 October 2020

Fund Facts as at 31 October 2020		Investment Objective & Strategy		
Net Tangible Asset Backing ('NTA')	AUD 35.44 million	Investment Objective		
NTA per unit	AUD 0.1273		on capital preservation.	
Adjusted NTA per unit (1)	AUD 0.1011	Investment Strategy	The strategy of AIQ is to gain exposure to a portfolio of leading international absolute return funds and selected direct investments in	
Units on issue	278,427,581	ondiogy	subordinated debt and equity co-investments.	

Portfolio Overview as at 31 October 2020

Asset Breakdown (A\$mm)		NTA	Ad	j. NTA ⁽¹⁾
Secondary Market Funds				
Warana 2018 Fund	\$	4.4	\$	3.2
Warana 2019 Fund	\$	15.5	\$	9.7
Fortress PE Funds ⁽²⁾	\$	2.5	\$	2.2
Total Secondary Funds	\$	22.4	\$	15.1
Primary Market Funds				
King Street Real Estate Fund	\$	1.2	\$	1.2
Legacy AIQ Funds	\$	2.0	\$	2.0
VGI Partners Asian Investments Limited (ASX:VG8)	\$	0.9	\$	0.9
Total Primary Funds	\$	4.2	\$	4.2
Direct Assets				
ThinkSmart Limited (LSE:TSL)	\$	1.8	\$	1.8
Eastern European Broadband Co.	\$	0.2	\$	0.2
Other Direct Assets	\$	0.2	\$	0.2
Net Cash	\$	6.6	\$	6.6
Total Direct Assets	\$	8.9	\$	8.9
Total	\$	35.4	\$	28.2
0		10.70		
Cents per Unit (31 October 2020)		12.73		10.11
Cents per Unit (30 September 2020)		10.56		9.48
Monthly Change (%) per Unit		20.5%		6.6%

Underlying Geographic & Cash Allocation (Incl. Look-through)



Note: The geographic allocation is estimated by the Investment Manager based upon available information and, therefore, may be inaccurate. The geographic allocation should be considered indicative only.

Top Look-through Positions		\$mm	% of NTA
Fortress PE Funds (2)	\$	4.1	11.4%
King Street Capital Special Investments	\$	3.0	8.4%
ThinkSmart Limited (LSE:TSL)	\$	1.8	5.0%
WLR IAC Funds	\$	1.6	4.5%
Axon Partners	\$	1.6	4.4%
Crestline Offshore Recovery Fund II, L.P.	\$	1.4	4.1%
King Street Real Estate Fund	\$	1.2	3.5%
VGI Partners Asian Investments Limited (ASX:VG8)	\$	0.9	2.7%

Currency Exposure and Performance							
Exposures:	Investment Port.	Cash Balances	<u>Total</u>				
USD	90%	93%	90%				
AUD	4%	2%	4%				
GBP	6%	5%	6%				
October 2020 Performance							
Closing AUD/USD	\$0.7028	Closing AUD/GBP	\$0.5431				
AUD/USD	-1.9%	AUD/GBP	-2.1%				
AIQ Impact	2.1%	AIQ Impact	0.1%				
		Note: Some totals may n	ot sum due to rounding				

- (1) Accounting standards require that underlying funds be held at the valuations provided by their third-party administrators and auditors. This results in an immediate valuation uplift for funds purchased in the secondary market at discounts to this value. The Adjusted NTA adjusts the value of funds purchased in the secondary market using the lower of their reported valuations and the Warana's estimated projected recovery cash flows discounted at 10% p.a.
- (2) Two private equity funds: Fortress Investment Fund V and Fortress Florida Coinvestment Fund, held in a US domiciled partnership.

Portfolio Update and Commentary

- During the month of October, the NTA and adjusted NTA of AIQ increased 20.6% and 6.6%, respectively.
- The Trust's performance was largely driven by an increase in Warana 2019 Fund, contributing 17.1% of NTA movement and 1.8% of the adjusted NTA movement. This fund published its Q3 2020 net asset value which included the settlement of a further 6 trades that were acquired at significant discounts in the period. Warana 2019 Fund has now completed over 30 trades at an average purchase discount of over 60% to the underlying managers valuations. As a reminder, AIQ's valuation policy and accounting standards require positions acquired on the secondary market to be carried at their audited underlying manager reported value once they have fully settled - hence the significant increase this month as these positions were acquired at a discount. The adjusted NAV we also publish, is not audited but reflects the values of these positions in line with our expected recovery which reflects the discount on acquisition. Please see "AIQ Valuation" on the next page for a more detailed explanation.
- The Trust's direct investment in ThinkSmart Limited position was up 48% during October, contributing 1.9% of NTA movements. FX movements contributed 2.2% NTA movement as the Australian dollar weakened slightly. These increases were offset by mild decreases in AIQ's legacy portfolio and the Warana 2018 Fund.
- During this month, AIQ received total US\$0.2mm distribution from the Warana 2018 Fund and, AIQ made a further net capital call of US\$1.0mm to the Warana 2019 Fund to fund further purchases expected in Q4. The opportunity set in the illiquid fund secondary market continues to be robust and attractive from a risk / return perspective. We anticipate deploying further capital in coming months including to a significant identified transaction that is close, but not yet fully agreed.

Fact Sheet as at 31 October 2020

TICKER: AIQ AU

Allemance mivesimem no:

Company Data and Information

Responsible Entity Columbus Investment Services Limited ('Columbus')

ABN 69 095 162 931

AFSL 221183

Investment Manager Warana Capital Pty Limited ('Warana')

ABN 44 611 063 579

AFSL 493579

Unity Fund Services

Custodian One Managed Investment Funds Limited

Management Fee 1.5% plus GST

Performance Fee 20% plus GST of NTA outperformance over 8% pa hurdle

ISIN AU000000AIUQ2

 SEDOL
 B1B0GT6

 ARSN
 112 129 218

DomicileAustraliaCurrencyAUDExchangeASX

About the Responsible Entity of AIQ

Columbus is a member of One Investment Group ('OIG') which is an independent funds management business specialising in providing Responsible Entity, Trustee, Custody and Administration services. One Investment Group is responsible for in excess of 250 funds and \$17bn in a wide range of underlying asset classes including infrastructure, real estate, equities, fixed income, private equity and fund of funds. OIG is not a fund manager and its clients include global and Australian listed companies, sovereign wealth funds, banks, insurance companies, pension funds, private equity firms and boutique managers.

About the Investment Manager of AIQ

Warana Capital Pty Limited focuses on managing portfolios invested in third party funds and has core expertise in acquiring and managing funds acquired in the secondary market. The underlying funds and assets acquired are generally illiquid with uncertain holding periods to ultimate recovery. Warana has significant experience acquiring these funds at sufficient discounts to deliver absolute and annualised returns notwithstanding the time period and recovery uncertainty.

Distribution Policy

Administrator

Subject to sufficient cash reserves, AIQ intends to distribute 5% per annum of the Trust's NTA, paid in semi-annual instalments. As at the end of the 2019 tax year, the Trust has in excess of A\$400m in accumulated tax losses and in excess of A\$20m in accumulated capital losses. Under certain circumstances and provided relevant legislative conditions are satisfied, these losses may be able to be applied against future taxable income to reduce the amount of taxable income and therefore the amount of any income distribution. Unitholders may reinvest distributions by purchasing additional units through the Trust's Distribution Reinvestment Plan ('DRP'). Participation in the Plan is optional and is open to all eligible unitholders. Further information is included in the published DRP.

AIQ Valuation

The monthly NTA of AIQ is released by the 14th of each month and is available from AIQ's website and the ASX. The NTA is unaudited and is calculated by aggregating the fair values provided by the underlying fund managers and their third-party administrators ('Manager Value'). Unaudited valuations are generally provided to AIQ monthly /quarterly and the underlying funds are audited annually. The investment funds are largely illiquid and Warana believes that:

a. it will likely take several years to fully receive liquidation proceeds; and

b. if sold today, many holdings would be realised at discounts to their prevailing Manager Value.

AIQ also makes investments in funds via the secondary market at a discount to the Manager Value. AIQ's advisors have concluded that accounting principles require that these positions be written up to the Manager Value once the trade has settled. Thus, AIQ applies the Manager Value to all funds (including look-through funds) in calculating its NTA. It generally takes 6-8 weeks to receive the Manager Values from the underlying funds, which causes a similar lag in the inclusion in the AIQ NTA.

When funds are acquired in the secondary market, they are often done so at a price that reflects Warana's expectation that ultimate recovery will be lower than the Manager Value and that recovery will take several years (hence the purchase discount to Manager Value). As an additional resource for Unitholders, AIQ has included an Adjusted NTA calculated by AIQ's Investment Manager to adjust for underlying funds that have been acquired in the secondary market ('Secondary Funds') at discounts to the Manager Value. It is intended as an additional indicative valuation resource given the re-valuation of Secondary Funds to Manager Value creates an immediate and significant valuation uplift. The Adjusted NTA is equal to the lower of the Manager Value and Warana's estimate of the projected recovery cash flows discounted at a 10% p.a. rate. The Adjusted NTA is indicative only and there is no assurance the value will be achieved - unitholders should take care in relying on this metric as it is not produced or reviewed by a third party to AIQ. Neither Warana nor the Responsible Entity make any express or implied warranty as to the completeness or accuracy of any projections, market outlooks or estimates used in estimating the Adjusted NTA. The Adjusted NTA is estimated using third-party information and other assumptions which may prove inaccurate.

Historical Performance					
	١	ITA	Adjusted NTA		
(See notes below)	Diluted	<u>Undiluted</u>	Diluted	<u>Undiluted</u>	
1 Month	20.5%	20.5%	6.6%	6.6%	
3 Months	21.7%	21.7%	8.0%	7.9%	
6 Months	9.8%	9.8%	1.6%	1.5%	
YTD	28.3%	28.6%	11.1%	11.0%	
Since Inv. Strategy Restart (p.a.)	14.9%	18.0%	5.8%	8.5%	
Since IM Appointment (p.a.)	11.8%	14.4%	3.9%	6.3%	

Note: The fund has conducted several capital raises to build scale since the recommencement of its investment strategy on 12 February 2018. It conducted a 1-for-1 rights issue in March 2018, a 1-for-1 rights issue in August 2019, a placement in March 2020, a unit purchase plan in April 2020 and offers a distribution reinvestment plan. As a result of the new units issued at discounts to the NTA in some of these events, the NTA was diluted. Returns under the "Diluted" columns for each relevant time period show the movement including the impact of the dilution. Returns under the "Undiluted" columns for each relevant time period show the movement adjusted for the impact of the dilution. "Since Inv. Strategy Restart (p.a)" returns are annualised returns since the investment strategy recommencement. "Since IM Appointment (p.a)" returns are annualised returns since Warana Capital was appointed as Investment Manager of AlQ on 9 October 2017. The Fund first produced an Adjusted NTA for the period ending 31 October 2019. Adjusted NTA performance relative to periods before this date utilise the regular NTA. Past performance is not indicative of future performance.

Other Information

Numbers in this factsheet are unaudited. For the period up to 31 October 2020 covered by this fact sheet there were no material changes to any of the following: the Trust's risk profile; the Trust's strategy; and key investment personnel related to the Alternative Investment Trust. For information since that date, please refer to either of the following websites www.thealternativeinvestmenttrust.com or www.thealternativeinvestmenttrust.com or www.uneinvestment.com.au/alternative-investment-trust.

Legal Notice

Columbus Investment Services Limited (ABN 69 095 162 931) (AFSL 221183) is the responsible entity of the Alternative Investment Trust (ARSN 112 129 218) ('Fund' or 'AIQ'). The information contained in this fact sheet was not prepared by Columbus but was prepared by other parties. While Columbus has no reason to believe that the information is inaccurate, the truth or accuracy of the information contained therein cannot be warranted or guaranteed. Anyone reading this report must obtain and rely upon their own independent advice and inquiries.

Warana Capital Pty Limited (ABN: 44 611 063 579; AFSL: 493579) is authorised by and registered with the Australian Securities and Investments Commission. Warana is the investment manager of the Alternative Investment Trust. All references to Warana 2018 Fund and Warana 2019 Fund in this document mean Warana SP Offshore Fund SPC - 2018 Segregated Portfolio and Warana SP Offshore Fund SPC - 2019 Segregated Portfolio, respectively. Warana believes that the information contained in this fact sheet is accurate when issued. Warana does not warrant that such information or advice is accurate, reliable, complete or up-to-date, and to the fullest extent permitted by law, disclaims all liability of Warana and its associates. This fact sheet should be regarded as general information only rather than advice. In preparing this fact sheet, Warana did not take into account the investment objectives, financial situation and particular needs of any individual person.

AlQ is exposed to foreign exchange risk as a result of investments in financial instruments denominated in foreign currencies, particularly US dollars. This risk is implicit in the value of portfolio securities denominated in a foreign currency and transactional exposure arising from the purchase or sale of securities. The Investment Manager and Responsible Entity have not hedged AlQ's exposure to the US dollar. The information contained in this fact sheet must not be copied or disclosed in whole or in part without the prior written consent of Warana, and Warana accepts no liability whatsoever for the actions of third parties in this respect. It is presented for informational purposes only and is not to be construed as a solicitation or an offer or recommendation to buy or sell any securities. Any opinions expressed in this fact sheet constitute Warana's judgement at the time of issue and may be subject to change without notice. Warana is not obliged to update the information. The information must not be used by recipients as a substitute for the exercise of their own judgment and investigation. Neither Warana nor any of their directors, employees or agents accepts any liability for any loss or damage arising out of the use of all or part of, or any omission, inadequacy or inaccuracy in, this fact sheet.

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