

Columbus Investment Services Ltd as responsible entity for Alternative Investment Trust ARSN 112 129 218 ASX Code: AIQ (AIQ)

ASX ANNOUNCEMENT

14 December 2020

## **AIQ NTA Fact Sheet November 2020**

Please find attached the AIQ NTA Fact Sheet for November 2020

Authorised for release by Columbus Investment Services Limited ACN 095 162 931 AFSL 221183 (**Responsible Entity**), the responsibility entity of the Alternative Investment Trust, and Warana Capital Pty Limited ACN 611 063 579 AFSL 493579, the investment manager of AIQ.

For additional information on AIQ, including the latest fact sheet, please refer to www.thealternativeinvestmenttrust.com

For any enquiries please contact the Responsible Entity on 02 8277 0000.

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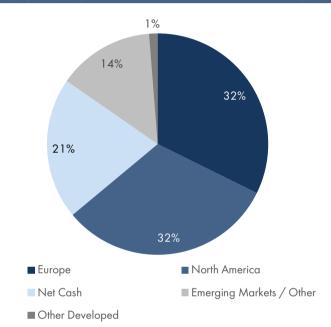
Fact Sheet as at 30 November 2020

Trust Facts as at 30 November	2020	Investment C	Dbjective & Strategy
Net Tangible Asset Backing ('NTA')	AUD 35.79 million	Investment Objective	The objective of AIQ is to generate attractive pre-tax risk-adjusted absolute returns over the medium to long term while maintaining a focus
NTA per unit	AUD 0.1285		on capital preservation.
Adjusted NTA per unit <sup>(1)</sup>	AUD 0.1005	Investment Strategy	The strategy of AIQ is to gain exposure to a portfolio of leading international absolute return funds and selected direct investments in
Units on issue	278,427,581		subordinated debt and equity co-investments.

### Portfolio Overview as at 30 November 2020

Asset Breakdown (A\$mm)	NTA	Adj	. NTA <sup>(1)</sup>
Secondary Market Funds			
Warana 2018 Fund	\$ 4.2	\$	3.1
Warana 2019 Fund	\$ 14.8	\$	9.3
King Street Capital Special Investments	\$ 6.2	\$	5.4
Fortress PE Funds <sup>(2)</sup>	\$ 2.3	\$	1.9
Total Secondary Funds	\$ 27.6	\$	19.8
Primary Market Funds			
King Street Real Estate Fund	\$ 1.2	\$	1.2
Legacy AIQ Funds	\$ 1.9	\$	1.9
VGI Partners Asian Investments Limited (ASX:VG8)	\$ -	\$	-
Total Primary Funds	\$ 3.1	\$	3.1
Direct Assets			
ThinkSmart Limited (LSE:TSL)	\$ 1.6	\$	1.6
Eastern European Broadband Co.	\$ 0.2	\$	0.2
Other Direct Assets	\$ 0.2	\$	0.2
Net Cash	\$ 3.2	\$	3.2
Total Direct Assets	\$ 5.1	\$	5.1
Total	\$ 35.8	\$	28.0
Cents per Unit (30 November 2020)	12.85		10.05
Cents per Unit (31 October 2020)	12.73		10.11
Monthly Change (%) per Unit	0.9%		-0.6%
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## Underlying Geographic & Cash Allocation (Incl. Look-through)



Note: The geographic allocation is estimated by the Investment Manager based upon available information and, therefore, may be inaccurate. The geographic allocation should be considered indicative only.

Top Look-through Positions	A\$mm	% of NTA	Currency Exposure and Performance			
King Street Capital Special Investments	\$ 9.0	25.2%	Exposures:	Investment Port.	<u>Cash Balances</u>	<u>Total</u>
Fortress PE Funds <sup>(2)</sup>	\$ 3.8	10.8%	USD	95%	54%	91%
ThinkSmart Limited (LSE:TSL)	\$ 1.6	4.3%	AUD	1%	33%	4%
WLR IAC Funds	\$ 1.5	4.3%	GBP	5%	13%	6%
Axon Partners	\$ 1.5	4.2%	November 2020 I	Performance		
Crestline Offshore Recovery Fund II, L.P.	\$ 1.4	3.8%	Closing AUD/USD	\$0.7347	Closing AUD/GBP	\$0.5515
King Street Real Estate Fund	\$ 1.2	3.3%	AUD/USD	4.5%	AUD/GBP	1.6%
Altima Funds - El Tejar	\$ 0.8	2.2%	AIQ Impact	-4.2%	AIQ Impact	-0.1%
•					Note: Some totals may n	ot sum due to rounding.

(1) Accounting standards require that underlying funds be held at the valuations provided by their third-party administrators and auditors. This results in an immediate valuation uplift for funds purchased in the secondary market at discounts to this value. The Adjusted NTA adjusts the value of funds purchased in the secondary market using the lower of their reported valuations and the Warana's estimated projected recovery cash flows discounted at 10% p.a.

(2) Two private equity funds: Fortress Investment Fund V and Fortress Florida Coinvestment Fund, held in a US domiciled partnership.

## Portfolio Update and Commentary

- The NTA of AIQ increased 0.9% while adjusted NTA decreased 0.6% as the Trust faced a month where foreign exchange movements had a significant negative impact of over 4% to both NTA and adjusted NTA.
- Portfolio performance positively contributed 5.3% to NTA and 3.6% to the adjusted NTA. This was primarily driven by a new investment in King Street Capital Fund, Ltd. Special Investments (KS Side Pockets). This investment opportunity was sourced via the secondary market and purchased at a material discount to King Street's valuation of US\$4.5mm. Prior to this investment, AIQ had exposures in KS Side Pockets as secondary investors indirectly through Warana funds.
- Warana continues to believe that acquiring interests in the secondary market provides a strong opportunity to generate attractive pre-tax, risk-adjusted returns and plans to continue to seek to deploy capital via this opportunity set.
- During the month, AIQ sold 100% of its exposure to VG8 for A\$990k in proceeds. The Trust also received a dividend of GBP£52k from ThinkSmart Limited and small legacy fund distributions.
- The IM of AIQ released an Overview to the ASX on 1 December and a copy is available on the Trust's website.

Alternative Investment Trust

# Fact Sheet as at 30 November 2020

<b>Company Data and Informatio</b>	Company	v Data	and	Info	ormatio
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Responsible Entity	Columbus Investment Services Limited ('Columbus')	Management Fee	1.5% plus GST
	ABN 69 095 162 931	Performance Fee	20% plus GST of NTA outperformance over 8% pa hurdle
	AFSL 221183	ISIN	AU000000AIUQ2
Investment Manager	Warana Capital Pty Limited ('Warana')	SEDOL	B1BOGT6
	ABN 44 611 063 579	ARSN	112 129 218
	AFSL 493579	Domicile	Australia
Administrator	Unity Fund Services	Currency	AUD
Custodian	One Managed Investment Funds Limited	Exchange	ASX

#### About the Responsible Entity of AIQ

One Investment Group is an independent funds management business specializing in providing Responsible Entity, Trustee, Custody and Administration services. It operates multiple licensed entities to act as responsible entity and trustee for in excess of 300 registered and unregistered managed investment schemes. The total value of assets under administration by the group is in excess of \$35 billion across a wide range of underlying asset classes.

### About the Investment Manager of AIQ

Warana Capital Pty Limited focuses on managing portfolios invested in third party funds and has core expertise in acquiring and managing funds acquired in the secondary market. The underlying funds and assets acquired are generally illiquid with uncertain holding periods to ultimate recovery. Warana has significant experience acquiring these funds at sufficient discounts to deliver absolute and annualised returns notwithstanding the time period and recovery uncertainty.

### **Distribution Policy**

Subject to sufficient cash reserves, AIQ intends to distribute 5% per annum of the Trust's NTA, paid in semi-annual instalments. As at the end of the 2019 tax year, the Trust has in excess of A\$400m in accumulated tax losses and in excess of A\$20m in accumulated capital losses. Under certain circumstances and provided relevant legislative conditions are satisfied, these losses may be able to be applied against future taxable income to reduce the amount of taxable income and therefore the amount of any income distribution. Unitholders may reinvest distributions by purchasing additional units through the Trust's Distribution Reinvestment Plan ('DRP'). Participation in the Plan is optional and is open to all eligible unitholders. Further information is included in the published DRP.

#### **AIQ Valuation**

The monthly NTA of AIQ is released by the 14th of each month and is available from AIQ's website and the ASX. The NTA is unaudited and is calculated by aggregating the fair values provided by the underlying fund managers and their third-party administrators ('Manager Value'). Unaudited valuations are generally provided to AIQ monthly /quarterly and the underlying funds are audited annually. The investment funds are largely illiquid and Warana believes that:

a. it will likely take several years to fully receive liquidation proceeds; and

b. if sold today, many holdings would be realised at discounts to their prevailing Manager Value.

AlQ also makes investments in funds via the secondary market at a discount to the Manager Value. AlQ's advisors have concluded that accounting principles require that these positions be written up to the Manager Value once the trade has settled. Thus, AlQ applies the Manager Value to all funds (including look-through funds) in calculating its NTA. It generally takes 6-8 weeks to receive the Manager Values from the underlying funds, which causes a similar lag in the inclusion in the AIQ NTA.

When funds are acquired in the secondary market, they are often done so at a price that reflects Warana's expectation that ultimate recovery will be lower than the Manager Value and that recovery will take several years (hence the purchase discount to Manager Value). As an additional resource for Unitholders, AIQ has included an Adjusted NTA calculated by AIQ's Investment Manager to adjust for underlying funds that have been acquired in the secondary market ('Secondary Funds') at discounts to the Manager Value. It is intended as an additional indicative valuation resource given the re-valuation of Secondary Funds to Manager Value creates an immediate and significant valuation uplift. The Adjusted NTA is equal to the lower of the Manager Value and Warana's estimate of the projected recovery cash flows discounted at a 10% p.a. rate. The Adjusted NTA is indicative only and there is no assurance the value will be achieved - unitholders should take care in relying on this metric as it is not produced or reviewed by a third party to AIQ. Neither Warana or the Responsible Entity make any express or implied warranty as to the completeness or accuracy of any projections, market outlooks or estimates used in estimating the Adjusted NTA. The Adjusted NTA is estimated using third-party information and other assumptions which may prove inaccurate.

Historical NTA & Adj. NTA Performance						
	NTA Adjuste					
(See notes below)	Diluted	Undiluted	Diluted	Undiluted		
1 Month	0.9%	0.9%	-0.6%	-0.6%		
3 Months	25.0%	25.0%	8.9%	8.9%		
6 Months	13.5%	13.5%	3.3%	3.2%		
YTD	29.5%	31.3%	10.4%	10.5%		
Since Inv. Strategy Restart (p.a.)	14.9%	18.0%	5.4%	8.1%		
Since IM Appointment (p.g.)	11.8%	14.8%	3.6%	5.9%		

Note: The Trust has conducted several capital raises to build scale since the recommencement of its investment strategy on 12 February 2018. It conducted a 1-for-1 rights issue in March 2018, a 1-for-1 rights issue in August 2019, a placement in March 2020, a unit purchase plan in April 2020 and offers a distribution reinvestment plan. As a result of the new units issued at discounts to the NTA in some of these events, the NTA was diluted. Returns under the "Diluted" columns for each relevant time period show the movement including the impact of the dilution. Returns under the "Undiluted" columns for each relevant time period show the movement adjusted for the impact of the dilution. "Since Inv. Strategy Restart (p.a)" returns are annualised returns since the investment strategy recommencement. "Since IM Appointment (p.a)" returns are annualised returns since Warana Capital was appointed as Investment Manager of AlQ on 9 October 2017. The Tr first produced an Adjusted NTA for the period ending 31 October 2019. Adjusted NTA performance relative to periods before this date utilise the regular NTA. Past performance is not indicative of future performance.

#### **Other Information**

Numbers in this factsheet are unaudited. For the period up to 30 November 2020 covered by this fact sheet there were no material changes to any of the following: the Trust's risk profile; the Trust's strategy; and key investment personnel related to the Alternative Investment Trust. For information since that date, please refer to either of the following websites www.thealternativeinvestmenttrust.com or www.oneinvestment.com.au/alternative-investment-trust.

#### Legal Notice

Columbus Investment Services Limited (ABN 69 095 162 931) (AFSL 221183) is the responsible entity of the Alternative Investment Trust (ARSN 112 129 218) ('Trust' or 'AIQ'). The information contained in this fact sheet was not prepared by Columbus but was prepared by other parties. While Columbus has no reason to believe that the information is inaccurate, the truth or accuracy of the information contained therein cannot be warranted or guaranteed. Anyone reading this report must obtain and rely upon their own independent advice and inquiries.

Warana Capital Pty Limited (ABN: 44 611 063 579; AFSL: 493579) is authorised by and registered with the Australian Securities and Investments Commission. Warana is the investment manager of the Alternative Investment Trust. All references to Warana 2018 Fund and Warana 2019 Fund in this document mean Warana SP Offshore Fund SPC - 2018 Segregated Portfolio and Warana SP Offshore Fund SPC - 2019 Segregated Portfolio, respectively. Warana believes that the information contained in this fact sheet is accurate when issued. Warana does not warrant that such information or advice is accurate, reliable, complete or up-to-date, and to the fullest extent permitted by law, disclaims all liability of Warana and its associates. This fact sheet should be regarded as general information only rather than advice. In preparing this fact sheet, Warana did not take into account the investment objectives, financial situation and particular needs of any individual person.

AlQ is exposed to foreign exchange risk as a result of investments in financial instruments denominated in foreign currencies, particularly US dollars. This risk is implicit in the value of portfolio securities denominated in a foreign currency and transactional exposure arising from the purchase or sale of securities. The Investment Manager and Responsible Entity have not hedged AlQ's exposure to the US dollar. The information contained in this fact sheet must not be copied or disclosed in whole or in part without the prior written consent of Warana, and Warana accepts no liability whatsoever for the actions of third parties in this respect. It is presented for informational purposes only and is not to be construed as a solicitation or an offer or recommendation to buy or sell any securities. Any opinions expressed in this fact sheet constitute Warana's judgement at the time of issue and may be subject to change without notice. Warana is not obliged to update the information. The information must not be used by recipients as a substitute for the exercise of their own judgment and investigation. Neither Warana nor any of their directors, employees or agents accepts any liability for any loss or damage arising out of the use of all or part of, or any omission, inadequacy or inaccuracy in, this fact sheet.

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