

Columbus Investment Services Ltd
as responsible entity for Alternative Investment Trust
ARSN 112 129 218 ASX Code: AIQ (AIQ)

## **ASX ANNOUNCEMENT**

14 April 2021

# **AIQ NTA Fact Sheet March 2021**

Please find attached the AIQ NTA Fact Sheet for March 2021

Authorised for release by Columbus Investment Services Limited ACN 095 162 931 AFSL 221183 (**Responsible Entity**), the responsibility entity of the Alternative Investment Trust, and Warana Capital Pty Limited ACN 611 063 579 AFSL 493579, the investment manager of AIQ.

For additional information on AIQ, including the latest fact sheet, please refer to <a href="https://www.thealternativeinvestmenttrust.com">www.thealternativeinvestmenttrust.com</a>

For any enquiries please contact the Responsible Entity on 02 8277 0000.

## Alternative Investment Trust

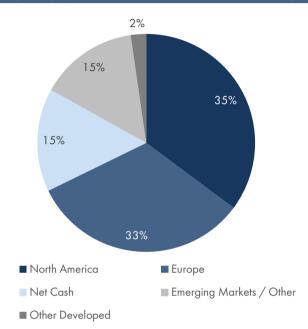
## Fact Sheet as at 31 March 2021

Trust Facts as at 31 March 2021		Investment Objective & Strategy		
Net Tangible Asset Backing ('NTA')	AUD 36.61 million	Investment Objective	The objective of AIQ is to generate attractive pre-tax risk-adjusted absolute returns over the medium to long term while maintaining a focus	
NTA per unit	AUD 0.1307		on capital preservation.	
Adjusted NTA per unit (1)	AUD 0.1011	Investment Strategy	The strategy of AIQ is to gain exposure to a portfolio of leading international absolute return funds and selected direct investments in	
Units on issue	280,097,547	ondiegy	subordinated debt and equity co-investments.	

### Portfolio Overview as at 31 March 2021

Torriono Overview as ar or march 2021					
Asset Breakdown (A\$mm)		NTA		Adj. NTA <sup>(1)</sup>	
Secondary Market Funds					
Warana 2018 Fund	\$	3.8	\$	2.8	
Warana 2019 Fund	\$	16.5	\$	10.1	
King Street Capital Special Investments	\$	5.7	\$	5.2	
Fortress PE Funds <sup>(2)</sup>	\$	2.2	\$	1.8	
Total Secondary Funds	\$	28.3	\$	20.0	
Primary Market Funds					
King Street Real Estate Fund	\$	1.2	\$	1.2	
Legacy AIQ Funds	\$	1.8	\$	1.8	
Total Primary Funds	\$	3.0	\$	3.0	
Direct Assets					
ThinkSmart Limited (LSE:TSL)	\$	2.1	\$	2.1	
Eastern European Broadband Co.	\$	0.2	\$	0.2	
Other Direct Assets	\$	0.5	\$	0.5	
Net Cash	\$	2.5	\$	2.5	
Total Direct Assets	\$	5.3	\$	5.3	
Total	<b>\$</b>	36.6	\$	28.3	
Cents per Unit (31 March 2021)		13.07		10.11	
•		12.92		9.99	
Cents per Unit (28 February 2021)		12.92	,	1.2%	
Monthly Change (%) per Unit		1.2%		1.2%	

# Underlying Geographic & Cash Allocation (Incl. Look-through)



Note: The geographic allocation is estimated by the Investment Manager based upon available information and, therefore, may be inaccurate. The geographic allocation should be considered indicative only.

Top Look-through Positions	A\$mm		% of NTA
King Street Capital Special Investments	\$	9.6	26.2%
Fortress PE Funds <sup>(2)</sup>	\$	3.7	10.1%
Varde Investment	\$	3.5	9.5%
ThinkSmart Limited (LSE:TSL)	\$	2.1	5.6%
WLR IAC Funds	\$	1.5	4.1%
Axon Partners	\$	1.4	4.0%
Crestline Offshore Recovery Fund II, L.P.	\$	1.3	3.5%
King Street Real Estate Fund	\$	1.2	3.3%

Currency Exposure and Performance					
Investment Port.	Cash Balances	<u>Total</u>			
93%	72%	92%			
1%	11%	1%			
6%	17%	7%			
March 2021 Performance					
\$0.7600	Closing AUD/GBP	\$0.5516			
-1.4%	AUD/GBP	-0.3%			
1.3%	AIQ Impact	0.0%			
	93% 1% 6%  rmance \$0.7600 -1.4%	Investment Port.   Cash Balances   93%   72%   11%   6%   17%			

Note: Some totals may not sum due to rounding.

- (1) Accounting standards require that underlying funds be held at the valuations provided by their third-party administrators and auditors. This results in an immediate valuation uplift for funds purchased in the secondary market at discounts to this value. The Adjusted NTA adjusts the value of funds purchased in the secondary market using the lower of their reported valuations and the Warana's estimated projected recovery cash flows discounted at 10% p.a.
- (2) Two private equity funds: Fortress Investment Fund V and Fortress Florida Coinvestment Fund, held in a US domiciled partnership.

# Portfolio Update and Commentary

- AIQ was up 1.2% in both NTA and Adjusted NTA terms for the month, driven up primarily by the FX gain from the slight decline in the AUD in March.
- The overall performance of investment portfolio was relatively flat; the positive movement was mainly driven by ThinkSmart trading up 1.4%.
- During the month, the Trust received US\$68k distribution from the Warana 2018 Fund, which remains in harvest mode.
- Post month-end, AIQ made another net capital call of US\$1.1mm to the Warana 2019 Fund to fund further investments. The 2019 Fund continues to deploy capital in illiquid funds via secondary market but has already been able to generate some strong returns on existing investments. Recently, the 2019 Fund has agreed to sell two significant investments and is expected to make a large distribution of approximately \$2.0mm to AIQ in coming months once the transactions are finalized.
- The Fortress liquidity has pushed out until 2022 (they had indicated a March 2021 timeframe pre Covid-19). While this is somewhat disappointing, it
  was largely expected and Warana notes that underlying assets still have strong fundamental value and material upside from their current marks, albeit on
  a longer timeline.

## Fact Sheet as at 31 March 2021

TICKER: AIQ AU

# Company Data and Information

Responsible Entity Columbus Investment Services Limited ('Columbus')

ABN 69 095 162 931

AFSL 221183

Investment Manager Warana Capital Pty Limited ('Warana')

ABN 44 611 063 579

AFSL 493579

Unity Fund Services

Custodian One Managed Investment Funds Limited

Management Fee 1.5% plus GST

Performance Fee 20% plus GST of NTA outperformance over 8% pa hurdle

ISIN AU000000AIUQ2

 SEDOL
 B1B0GT6

 ARSN
 112 129 218

Domicile Australia
Currency AUD
Exchange ASX

## About the Responsible Entity of AIQ

One Investment Group is an independent funds management business specializing in providing Responsible Entity, Trustee, Custody and Administration services. It operates multiple licensed entities to act as responsible entity and trustee for in excess of 300 registered and unregistered managed investment schemes. The total value of assets under administration by the group is in excess of \$35 billion across a wide range of underlying asset classes.

## About the Investment Manager of AIQ

Warana Capital Pty Limited focuses on managing portfolios invested in third party funds and has core expertise in acquiring and managing funds acquired in the secondary market. The underlying funds and assets acquired are generally illiquid with uncertain holding periods to ultimate recovery. Warana has significant experience acquiring these funds at sufficient discounts to deliver absolute and annualised returns notwithstanding the time period and recovery uncertainty.

## **Distribution Policy**

Administrator

Subject to sufficient cash reserves, AIQ intends to distribute 5% per annum of the Trust's NTA, paid in semi-annual instalments. As at the end of the 2020 tax year, the Trust has in excess of A\$400m in accumulated tax losses and in excess of A\$20m in accumulated capital losses. Under certain circumstances and provided relevant legislative conditions are satisfied, these losses may be able to be applied against future taxable income to reduce the amount of taxable income and therefore the amount of any income distribution. Unitholders may reinvest distributions by purchasing additional units through the Trust's Distribution Reinvestment Plan ('DRP'). Participation in the Plan is optional and is open to all eligible unitholders. Further information is included in the published DRP.

### AIQ Valuation

The monthly NTA of AIQ is released by the 14th of each month and is available from AIQ's website and the ASX. The NTA is unaudited and is calculated by aggregating the fair values provided by the underlying fund managers and their third-party administrators ('Manager Value'). Unaudited valuations are generally provided to AIQ monthly /quarterly and the underlying funds are audited annually. The investment funds are largely illiquid and Warana believes that:

a. it will likely take several years to fully receive liquidation proceeds; and

b. if sold today, many holdings would be realised at discounts to their prevailing Manager Value.

AIQ also makes investments in funds via the secondary market at a discount to the Manager Value. AIQ's advisors have concluded that accounting principles require that these positions be written up to the Manager Value once the trade has settled. Thus, AIQ applies the Manager Value to all funds (including look-through funds) in calculating its NTA. It generally takes 6-8 weeks to receive the Manager Values from the underlying funds, which causes a similar lag in the inclusion in the AIQ NTA.

When funds are acquired in the secondary market, they are often done so at a price that reflects Warana's expectation that ultimate recovery will be lower than the Manager Value and that recovery will take several years (hence the purchase discount to Manager Value). As an additional resource for Unitholders, AIQ has included an Adjusted NTA calculated by AIQ's Investment Manager to adjust for underlying funds that have been acquired in the secondary market ('Secondary Funds') at discounts to the Manager Value. It is intended as an additional indicative valuation resource given the re-valuation of Secondary Funds to Manager Value creates an immediate and significant valuation uplift. The Adjusted NTA is equal to the lower of the Manager Value and Warana's estimate of the projected recovery cash flows discounted at a 10% p.a. rate. The Adjusted NTA is indicative only and there is no assurance the value will be achieved - unitholders should take care in relying on this metric as it is not produced or reviewed by a third party to AIQ. Neither Warana nor the Responsible Entity make any express or implied warranty as to the completeness or accuracy of any projections, market outlooks or estimates used in estimating the Adjusted NTA. The Adjusted NTA is estimated using third-party information and other assumptions which may prove inaccurate.

Historical NTA & Adj. NTA Performance					
	N	ITA	Adjusted NTA		
(See notes below)	Diluted	<u>Undiluted</u>	Diluted	<u>Undiluted</u>	
1 Month	1.2%	1.2%	1.2%	1.2%	
3 Months	7.1%	7.2%	5.8%	5.7%	
6 Months	26.7%	26.8%	9.9%	9.8%	
YTD	7.1%	7.2%	5.8%	5.7%	
Since Inv. Strategy Restart (p.a.)	14.6%	17.7%	6.0%	8.4%	
Since IM Appointment (p.a.)	11.9%	14.6%	4.3%	6.4%	

Note: The Trust has conducted several capital raises to build scale since the recommencement of its investment strategy on 12 February 2018. It conducted a 1-for-1 rights issue in March 2018, a 1-for-1 rights issue in August 2019, a placement in March 2020, a unit purchase plan in April 2020 and offers a distribution reinvestment plan. As a result of the new units issued at discounts to the NTA in some of these events, the NTA was diluted. Returns under the "Diluted" columns for each relevant time period show the movement including the impact of the dilution. Returns under the "Undiluted" columns for each relevant time period show the movement adjusted for the impact of the dilution. "Since Inv. Strategy Restart (p.a)" returns are annualised returns since the investment strategy recommencement. "Since IM Appointment (p.a)" returns are annualised returns since Warana Capital was appointed as Investment Manager of AlQ on 9 October 2017. The Tr first produced an Adjusted NTA for the period ending 31 October 2019. Adjusted NTA performance relative to periods before this date utilise the regular NTA. Past performance is not indicative of future performance.

### Other Information

Numbers in this factsheet are unaudited. For the period up to 31 March 2021 covered by this fact sheet there were no material changes to any of the following: the Trust's risk profile; the Trust's strategy; and key investment personnel related to the Alternative Investment Trust. For information since that date, please refer to either of the following websites <a href="www.thealternativeinvestmenttrust.com">www.thealternativeinvestmenttrust.com</a> or <a href="www.uneinvestment.com.au/alternative-investment-trust.">www.thealternativeinvestmenttrust.com</a> or <a href="www.uneinvestment.com.au/alternative-investment-trust.">www.uneinvestment.com.au/alternative-investment-trust.</a>

## **Legal Notice**

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Warana Capital Pty Limited (ABN: 44 611 063 579; AFSL: 493579) is authorised by and registered with the Australian Securities and Investments Commission. Warana is the investment manager of the Alternative Investment Trust. All references to Warana 2018 Fund and Warana 2019 Fund in this document mean Warana SP Offshore Fund SPC - 2018 Segregated Portfolio and Warana SP Offshore Fund SPC - 2019 Segregated Portfolio, respectively. Warana believes that the information contained in this fact sheet is accurate when issued. Warana does not warrant that such information or advice is accurate, reliable, complete or up-to-date, and to the fullest extent permitted by law, disclaims all liability of Warana and its associates. This fact sheet should be regarded as general information only rather than advice. In preparing this fact sheet, Warana did not take into account the investment objectives, financial situation and particular needs of any individual person.

AlQ is exposed to foreign exchange risk as a result of investments in financial instruments denominated in foreign currencies, particularly US dollars. This risk is implicit in the value of portfolio securities denominated in a foreign currency and transactional exposure arising from the purchase or sale of securities. The Investment Manager and Responsible Entity have not hedged AlQ's exposure to the US dollar. The information contained in this fact sheet must not be copied or disclosed in whole or in part without the prior written consent of Warana, and Warana accepts no liability whatsoever for the actions of third parties in this respect. It is presented for informational purposes only and is not to be construed as a solicitation or an offer or recommendation to buy or sell any securities. Any opinions expressed in this fact sheet constitute Warana's judgement at the time of issue and may be subject to change without notice. Warana is not obliged to update the information. The information must not be used by recipients as a substitute for the exercise of their own judgment and investigation. Neither Warana nor any of their directors, employees or agents accepts any liability for any loss or damage arising out of the use of all or part of, or any omission, inadequacy or inaccuracy in, this fact sheet.

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